



## CAREER FAIR SUCCESS

Career fairs offer the chance to speak directly with recruiters offering internships, jobs, and project-based employment opportunities. Being prepared, sincere, and enthusiastic will make you stand out and above the crowd.

### Before The Career Fair:

- Meet with your career advisor or use the resources on the Career Fair website to develop a polished resume. Print copies on high quality paper.
- Research the companies ahead of time so that you know which ones you wish to meet, and to sound knowledgeable when speaking with the recruiter.
- Plan to wear a business casual outfit or business suit. You want to look professional and sharp.
- Meet with your career advisor to practice interviewing—you may be asked to interview on the spot.
- Practice selling yourself by rehearsing an introductory statement about yourself that you will use when you meet the company representatives.
- Have some questions ready to ask the employers.

### Career Fair Mistakes According To Employers

- Giving a weak handshake
- Lacking knowledge of what type of position to look for
- Not dressing professionally
- Not bringing a resume
- Lacking enthusiasm or interest in the company or job opportunities
- Not asking any questions
- Grabbing giveaway “freebies” without asking or interacting with recruiters
- Asking about salary, benefits, and perks up front

### Questions To Ask Recruiters During The Fair:

- What might a career path be like for a \_\_\_\_\_ major at your organization?
- Are you hiring students for summer or part-time positions?
- What are some of the newest developments within the \_\_\_\_\_ department of your organization?
- Could you describe the training program for \_\_\_\_\_?
- Are you accepting applications for the \_\_\_\_\_ positions?
- May I leave a resume with you?
- What goals does your company have for the next few years?
- How many employees are in my area of interest?
- Does your company hire on a continual basis or just at certain times of the year?
- As an entry-level person, what I can expect to be doing 2 to 3 years from now?
- What are the five top qualities you seek in a candidate?
- Are graduate degrees important? If so, in what areas?
- What is the hiring time frame for filling this position?